



CAPABILITY STATEMENT

Summary

Octopi Methods, LLC is a professional consulting company providing custom management and business systems solutions. We are based in the DC-Metropolitan area and are a minority woman owned small business. Octopi Methods supplies the expertise to solve intricate business hurdles. We dominate functional and governance-based methodologies to guide our clients and help them attain their missions. Octopi Methods merges big business experience with small company flexibility. We engage with our clients as trusted advisors and provide customized solutions to meet government and private sector needs. We help in handling problems organizations encounter and propel ingenious results.

Core Competencies

- Mission Support Services
- Process Improvement
- Operations Missions
- Change Management
- Business Systems Assessment & Consulting
- Data Analysis & Services
- Project Management
- Portfolio/Program Management
- Outreach Programs/Marketing
- Information Technology (IT) Consulting & Support

Past Performance

- Octopi Methods, LLC improved and modernized product and service offerings, pricing, public outreach, and more to industry-leading organizations, which helped them succeed
- Octopi Methods, LLC provided Business Management support by assessing processes, developing metrics, eliminating redundancy, and creating growth strategies



Key Differentiators

- Extensive expertise with operations and business processes and systems, providing systems assessment, recommendations, and support saving organizations millions of dollars in costs
- Demonstrated experience in scaling and helping organizations grow and tracking progress and metrics
- Seasoned leadership leveraging certified methodologies and processes

Our Company

- The proprietary Octopi Methods (8) Step Blue Plan is instrumental in assessing, developing, and providing customized strategic plans through collaboration and expertise
- Sandra Warner, the Founder & CEO has 18+ years of experience in the program/project management domain, developing and delivering innovative solutions using a collaborative and systematic approach to assist in growing organizations
- Sandra has served as a Federal Development Educator where she has developed comprehensive training courses and led them throughout large scale federal and state organizations
- Sandra has led several process improvement initiatives in organizations where she has successfully scaled the organization by documenting system details, performing cost assessments, measuring organizational waste, identifying relationships between systems, developing implementation plans, restructuring the organization, allocating resources, modeling potential outcomes for system changes, training team members, planning budgets, and tracking progress
- Octopi Methods personnel have supported various federal agencies such as FAA, USDA (APHIS, FS, ARS, FAS, NASS, RD), CMS, DHS, NIH, USAID, DAIDS, DHA, GSA, NGA, NHLBI, NPS, SANDIA, UNOS, DHS, and the VA

Company Snapshot

- Woman-Owned Minority Small Business
- Primary NAICS 541611
- CAGE Code 9JAH6
- Secondary NAICS 541512, 541519, 541610, 541611, 541612, 541613, 541614, 541618, 541690, 541715, 541910, 541990, 561110, 561499, 611430, 611710